

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

TIFFANY SMITH,

Plaintiff,

V.

# FIRST AMERICAN TITLE INSURANCE COMPANY,

Defendant.

C11-2173 TSZ

## ORDER

THIS MATTER comes before the Court on plaintiff's renewed motion for class certification, docket no. 89. Having reviewed all papers filed in support of, and in opposition to, plaintiff's motion, the Court enters the following order.

## Background

In February 2008, plaintiff Tiffany Smith sold a residence located in the city of Selah, in Yakima County, Washington. 2d Am. Compl. at ¶ 9 (docket no. 32); HUD-1 Settlement Statement (“HUD-1”) (docket no. 16-2). Defendant First American Title Insurance Company (“FATIC”) acted as escrow agent for the transaction. See Escrow Instr. (docket no. 16-1). In executing the Escrow Instructions, plaintiff as “Seller” agreed “to pay all other disbursements and charge [sic] as itemized on the estimated closing statement and/or HUD Settlement Statement (the “Closing Statement”), which Seller

1 signs contemporaneously herewith.” *Id.* at 2. The HUD-1 listed *inter alia* (i) a closing  
 2 fee of \$485 plus tax of \$39.78, which was split evenly between plaintiff and the  
 3 purchaser (\$262.39 each), (ii) a document fee of \$73.94 plus tax of \$6.06 for a total of  
 4 \$80, and (iii) an additional settlement charge of \$125 for FATIC’s Northwest Post  
 5 Closing Center, a division that specializes in post-closing reconveyance services. *See*  
 6 Mundell Decl. at ¶ 5 (docket no. 61); HUD-1 (docket no. 16-2 at 3).

7 In connection with the transaction, a limited practice officer (“LPO”) employed by  
 8 FATIC prepared two documents, which plaintiff was required to deposit into escrow,  
 9 namely an excise tax affidavit and a statutory warranty deed. *See* Escrow Instr. (docket  
 10 no. 16-1 at 2 & 7). Both forms are among those approved by Washington’s Limited  
 11 Practice Board for use by LPOs. *See* APR 12(b)(2)(vii), (d) & (e); Ex. A to Costa 2d  
 12 Decl. (docket no. 93-1). At the time of plaintiff’s transaction in February 2008, in  
 13 addition to an escrow fee, FATIC charged a fee for each document drafted by an LPO.  
 14 Subsequently, pursuant to a state law that became effective on June 12, 2008, FATIC  
 15 filed with the Insurance Commissioner, with respect to 13 of the 14 Washington counties  
 16 in which it has offices, schedules of the fees it charged for escrow services, which varied  
 17 by county. Rawlins Decl. at ¶¶ 4 & 6 and Ex. B (docket no. 62); *see* RCW 48.29.193.  
 18 For Yakima County, FATIC indicated to the Insurance Commissioner that the fee for  
 19 document preparation ranged between \$65 and \$80 per document, which was consistent  
 20 with the amount earlier billed to plaintiff. Ex. B to Rawlins Decl. (docket no. 62-2 at 27).

21 In January 2010, FATIC began using a “one-rate” structure. Rawlins Decl. at ¶ 7.  
 22 Under the new system, FATIC ceased the practice of separately billing for document  
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1 preparation and certain other services, and instead started charging a generally higher  
 2 closing fee to cover virtually all standard escrow services. *Compare* Ex. B *with* Ex. C to  
 3 Rawlins Decl. In the “one-rate” schedule contemporaneously filed with the Insurance  
 4 Commissioner, however, FATIC reserved the right to “amend all fees to compensate for  
 5 excessive work or liability incurred.” Ex. C to Rawlins Decl. (docket no. 62-3 at 5).

6 The property sold by plaintiff was encumbered by a deed of trust identifying the  
 7 lender as Homecomings Financial Network, Inc., the beneficiary as Mortgage Electronic  
 8 Registration Systems, Inc. (“MERS”), and the trustee as Valley Title Guarantee. *See*  
 9 Mundell Decl. at ¶ 26 and Exs. C & D. The obligation secured by such deed of trust was  
 10 satisfied from the proceeds of the sale, *see* HUD-1 (docket no. 16-2 at 4), and the trustee  
 11 was required by law to reconvey the property, *see* RCW 61.24.110(1). For unknown  
 12 reasons, however, Valley Title Guarantee did not perform the necessary reconveyance.  
 13 Rather, MERS appointed FATIC as successor trustee, and FATIC itself completed the  
 14 reconveyance.<sup>1</sup> Mundell Decl. at ¶ 26 & Ex. D; *see* Ex. 10 to Williamson Decl. (docket  
 15 no. 45-1 at 63).

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<sup>1</sup> Pursuant to the Deeds of Trust Act, if a beneficiary of a deed of trust fails to request reconveyance by the trustee within sixty days after the obligation secured thereby is satisfied, a title insurance company, escrow agent, or attorney who has paid the full amount owed from escrow may request the trustee to reconvey the property. RCW 61.24.110(2). If the trustee is unable or unwilling to effect a reconveyance within 120 days after payment, a title insurance company, escrow agent, or attorney may record with the appropriate county auditor a notarized declaration of payment and send such declaration via certified mail to the beneficiary and trustee. RCW 61.24.110(3)(a). If neither the beneficiary nor the trustee record an objection within sixty days thereafter, the lien of the deed of trust ceases to exist. RCW 61.24.110(3)(b). Although FATIC could have pursued these avenues to ensure that the purchaser of plaintiff’s property acquired clear title, it chose instead, within two weeks of closing, to seek its appointment by MERS as successor trustee. *Compare* HUD-1 (dated Feb. 20, 2008) *with* Ex. D to Mundell Decl. (executed Mar. 3, 2008).

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1       In November 2011, over three years after the transaction at issue, plaintiff initiated  
 2 this putative class action in King County Superior Court, and the matter was removed by  
 3 FATIC pursuant to the Class Action Fairness Act of 2005, 28 U.S.C. § 1453. Notice of  
 4 Removal (docket no. 1). After plaintiff amended the complaint, FATIC successfully  
 5 moved for dismissal with prejudice of an unjust enrichment claim. Minute Order (docket  
 6 no. 27). Following a second amendment of the complaint, FATIC’s Rule 12(b)(6)  
 7 motion was granted as to a claim for breach of the duty of good faith and fair dealing, and  
 8 such claim was dismissed with prejudice. Order (docket no. 39). The claims remaining  
 9 in this suit are (i) breach of contract, (ii) violation of Washington’s Consumer Protection  
 10 Act (“CPA”), and (iii) breach of fiduciary duty.<sup>2</sup> See 2d Am. Compl. at ¶¶ 27-30, 34-37,  
 11 & 38-41 (docket no. 32). Plaintiff now moves, pursuant to Rule 23(b)(3), to certify two  
 12 classes, as follows:

13       **Class 1:** All persons who were charged a Document Fee for the preparation  
 14 of a statutory warranty deed at any time during the period that began six  
 15 years prior to the filing of the original complaint in this action, through  
 16 trial.

17       **Class 2:** All persons who were charged a fee for reconveyance processing  
 18 and/or tracking services by Defendant at any time during the period that  
 19 began six years prior to the filing of the original complaint in this action,

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20       <sup>2</sup> With respect to the breach of fiduciary duty claim, FATIC unsuccessfully moved for partial summary  
 21 judgment on the ground that the claim is time-barred. See Minute Order (docket no. 80). In support of  
 22 her motion for class certification, plaintiff asserts that the Court previously ruled FATIC “provided no  
 23 evidence” to support a finding that the limitation period had run. Reply at 3 (docket no. 94). Plaintiff  
 24 misrepresents the record. In actuality, the Court held that a genuine dispute of material fact, concerning  
 25 when plaintiff knew or should have known the salient facts underlying the elements of the breach of  
 26 fiduciary duty claim, precluded summary judgment. Minute Order at 1:16-17 (docket no. 80); see Fed.  
 27 R. Civ. P. 56(a); see also *1000 Va. Ltd. P’ship v. Vertecs Corp.*, 158 Wn.2d 566, 146 P.3d 423 (2006)  
 28 (discussing the “discovery rule of accrual” for a cause of action).

1 through trial, and whose old deeds of trust were reconveyed by their former  
2 lender within 90 days after completion of the escrow.

3 Pla. Mtn. at 1-2 (docket no. 89).

4 **Discussion**

5 **A. Standard for Class Certification**

6 Rule 23 operates as “an exception to the usual rule that litigation is conducted by  
7 and on behalf of the individual named parties only.” *Comcast Corp. v. Behrend*, 133 S.  
8 Ct. 1426, 1432 (2013) (quoting *Califano v. Yamasaki*, 442 U.S. 682, 700-01 (1979)). To  
9 maintain a class action, plaintiff must “affirmatively demonstrate” compliance with  
10 Rule 23. *Id.* (citing *Wal-Mart Stores, Inc. v. Dukes*, 131 S. Ct. 2541, 2551 (2011)). The  
11 prerequisites of Rule 23 are not mere pleading standards, but rather are evidentiary  
12 thresholds, *id.*, and before a class may be certified, plaintiff must prove (1) the class is so  
13 numerous that joinder of all members is impracticable; (2) questions of law or fact  
14 common to the class exist; (3) the representative’s claims are typical of the claims of the  
15 class; and (4) the representative will “fairly and adequately” protect the interests of the  
16 class. Fed. R. Civ. P. 23(a).

17 Plaintiff must also present evidence to establish that the case falls within one of  
18 three permissible categories of class action. *Behrend*, 133 S. Ct. at 1432 (citing Fed. R.  
19 Civ. P. 23(b)). Plaintiff seeks class certification under the third category, which requires  
20 plaintiff to prove that the case involves “questions of law or fact common to class  
21 members” that “predominate over any questions affecting only individual members” and  
22 as to which “a class action is superior to other available methods for fairly and efficiently  
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1 adjudicating the controversy.” Fed. R. Civ. P. 23(b)(3). In assessing whether these  
2 criteria are satisfied, the Court must consider (A) the class members’ interests in  
3 individually controlling the prosecution of separate actions, (B) the extent and nature of  
4 any litigation concerning the controversy already begun by class members, (C) the  
5 desirability or undesirability of concentrating the litigation of the claims in this forum,  
6 and (D) the likely difficulties in managing a class action. *Id.*

7 **B. Lack of Commonality**

8 Commonality, within the meaning of Rule 23(a), requires plaintiff to show that the  
9 claims of all class members depend on “a common contention” of such nature as “is  
10 capable of classwide resolution.” *Wal-Mart*, 131 S. Ct. at 2551. The test is whether the  
11 determination of the truth or falsity of such common contention “will resolve an issue  
12 that is central to the validity of each one of the claims in one stroke.” *Id.* “What matters  
13 . . . is not the raising of common ‘questions’ – even in droves – but, rather the capacity of  
14 a class-wide proceeding to generate common *answers* apt to drive the resolution of the  
15 litigation.” *Id.* (emphasis in original, quoting Richard A. Nagareda, *Class Certification in*  
16 *the Age of Aggregate Proof*, 84 N.Y.U. L. REV. 97, 132 (2009)). The Court must “probe  
17 behind the pleadings” and engage in a “rigorous analysis” as to whether the prerequisites  
18 for a class action have been satisfied. *Behrend*, 133 S. Ct. at 1432. The Court’s inquiry  
19 will necessarily “entail some overlap with the merits” of the underlying claims because  
20 class certification considerations are generally “enmeshed” in the factual and legal issues  
21 associated with the causes of action being pursued. *Walmart*, 131 S. Ct. at 2551-52; *see*  
22 *also Behrend*, 133 S. Ct. at 1432; *Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 981 (9th  
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1 Cir. 2011) (“[I]t is not correct to say a district court may consider the merits to the extent  
 2 that they overlay with class certification issues; rather, a district court must consider the  
 3 merits if they overlap with the Rule 23(a) requirements.” (emphasis in original)).

4 The crux of plaintiff’s remaining claims is that FATIC could not, pursuant to the  
 5 Escrow Instructions, charge a document fee or a reconveyance fee in addition to the  
 6 closing fee. Plaintiff relies on the following two provisions of the Escrow Instructions:

7 SELLER(S) HEREIN DEPOSIT WITH YOU THE FOLLOWING:

8 [ X ] Warranty Deed [ X ] Excise Tax Affidavit . . .

9 executed by and between the following: Tiffany D. Smith, also shown of  
 record as Tiffany D. Smith-Rogers, as her separate estate, to Alan L.  
 10 Melton, an unmarried man, which cover the premises fully described in the  
 above referenced preliminary commitment for title insurance . . . , which  
 11 document(s) you are instructed to record, file, release and/or deliver when  
 you have all necessary funds . . . .

12 If there are underlying encumbrances being paid off which require the  
 obtaining of a Fulfillment Deed, Reconveyance, Release or Satisfaction,  
 13 you are instructed to pay the demand of the appropriate party and obtain  
 and record such a document.

14 Escrow Instr. (docket no. 16-1 at 2-3).

15 Plaintiff, however, fails to explain how the above-quoted language prohibited  
 16 FATIC from billing separately for preparing documents or effecting a reconveyance.  
 17 The Court has previously made a similar observation, see Order at 4 (docket no. 39)  
 18 (“Neither excerpt from the Escrow Instructions discusses what, if any, fees First  
 19 American may charge.”), and plaintiff persists in not addressing the issue. Moreover,  
 20 plaintiff ignores the term of the Escrow Instructions in which she expressly agreed to pay  
 21 all charges “itemized on the . . . HUD Settlement Statement,” which was executed on the  
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1 same day. See Escrow Instr. (docket no. 16-1 at 3); HUD-1 (docket no. 16-2). The  
 2 contemporaneous HUD-1 enumerated several charges, including the \$80 document fee  
 3 and \$125 reconveyance fee at issue, and plaintiff's contention that the remaining claims  
 4 in this case can be resolved in favor of the class solely by examining the language of the  
 5 Escrow Instructions, even assuming that all potential class members had similar escrow  
 6 instructions, lacks merit.

7 Rather, to assess whether FATIC had a basis for billing a document fee<sup>3</sup> and/or a  
 8 reconveyance fee, the HUD-1 for the transaction must be examined, and the related file  
 9 must be reviewed. Washington regulations require that an escrow agent “[e]nsure that all  
 10 fees are for bona fide services and bear a reasonable relationship in value to the services  
 11 performed.” WAC 208-680-540(3). Assessing whether FATIC violated this regulation,  
 12 or any similar or related contractual or fiduciary duties, would require an individualized  
 13 inquiry concerning (i) whether an LPO employed by FATIC prepared the number of  
 14 documents for the particular transaction that would correlate with the fee charged, and  
 15 (ii) what actions, if any, FATIC took with respect to reconveyance. This evaluation must  
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17 <sup>3</sup> During the proposed class period, in six counties, namely King, Kitsap, Pierce, Snohomish, Spokane,  
 18 and Thurston, FATIC did not charge a separate fee for preparing documents that transferred title, for  
 19 example statutory warranty deeds, on which excise tax was paid or exempted. Costa 2d Decl. at ¶ 5  
 20 (docket no. 93). In defining classes with no geographic boundaries, and presumably advocating for either  
 21 state-wide or nationwide classes, plaintiff fails to explain how her claims, which involve the fee structure  
 22 in place in Yakima County, are typical of the claims of individuals to whom FATIC provided escrow  
 23 services in other states or counties, including the six counties that had a vastly different policy concerning  
 statutory warranty deeds and similar title-transferring documents. Plaintiff has simply done nothing to  
 support certification of a nationwide or state-wide class. See Bushbeck v. Chicago Title Ins. Co., 2012  
 WL 405173 (W.D. Wash. Feb. 8, 2012) (after denying a motion to certify a state-wide class, granting  
 leave to file another motion to certify a class limited to King County); see also Bushbeck v. Chicago Title  
Ins. Co., Case No. C08-755-JLR, Order dated Nov. 15, 2012 (docket no. 139) (denying second motion for  
 class certification).

1 be conducted manually for each transaction. See Barney Decl. at ¶¶ 8 & 14 (docket  
 2 no. 92) (indicating that a “manual file-by-file review” would be required to determine  
 3 “the actual type and number of documents prepared” and “the actual nature of the post-  
 4 closing tracking and reconveyance services provided”). Thus, although plaintiff has  
 5 pleaded a common question concerning whether FATIC properly charged document fees  
 6 and reconveyance fees during the class period,<sup>4</sup> plaintiff has failed to show how such  
 7 question could possibly be answered on a class-wide basis. See Boucher v. First Am.  
 8 Title Ins. Co., 2012 WL 3023316 at \*8 (W.D. Wash. July 24, 2012) (denying a motion to  
 9 certify class, indicating that liability would depend on “a file-by-file review of all class  
 10 members’ transactions,” that such “individualized inquiry is incompatible with a class  
 11 action,” and that recent cases “trend sharply against class certification in actions like this  
 12 one” (citing Randleman v. Fidelity Nat’l Title Ins. Co., 646 F.3d 347 (6th Cir. 2011);  
 13 Benavides v. Chicago Title Ins. Co., 636 F.3d 699 (5th Cir. 2011); Corwin v. Lawyers  
 14 Title Ins. Co., 276 F.R.D. 484 (E.D. Mich. 2011); Scott v. First Am. Title Ins. Co., 276  
 15 F.R.D. 471 (E.D. Ky. 2011))).

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 17 <sup>4</sup> The proposed class period, namely November 23, 2005, to November 23, 2011, is unworkable for at  
 18 least two reasons. First, it fails to account for the different limitation periods associated with each  
 19 remaining claim. Compare RCW 4.16.040 (an action upon written contract must commence within six  
 20 years) with RCW 19.86.120 (a claim under the CPA must be brought within four years after it accrues)  
 21 and Hudson v. Condon, 101 Wn. App. 866, 874, 6 P.3d 615 (2000) (the applicable limitation period for a  
 22 breach of fiduciary duty claim is three years (citing RCW 4.16.080)). To the extent plaintiff contends,  
 pursuant to the “discovery rule of accrual,” that potential class members may pursue breach of fiduciary  
 duty and CPA claims related to transactions that closed more than three or four years, respectively, before  
 this case was initiated, plaintiff presents the types of “questions affecting only individual members,”  
 Fed. R. Civ. P. 23(b)(3), that render a class action improper. Second, the proposed class period fails to  
 recognize FATIC’s January 2010 shift from per-service billing to the “one-rate” system. Although these  
 deficiencies might be cured by amending the class definitions, given the Court’s rationale for denying  
 plaintiff’s motion for class certification, the Court declines to allow plaintiff leave to attempt to craft a  
 more appropriate class period.

1     C.    Atypical Claim

2         Moreover, with regard to the challenged reconveyance fee, plaintiff does not have  
3 a typical claim as required by Rule 23(a). As recognized in *Tavenner v. Talon Group*,  
4 2012 WL 6022836 (W.D. Wash. Dec. 4, 2012), because reconveyance tasks occur after  
5 closing and after funds are disbursed, the flat fee for such service has to be negotiated  
6 without regard to the actual services to be performed. *Id.* at \*7. In *Tavenner*, in which  
7 the evidence established that the defendant's role in reconveyance was "perfunctory," the  
8 reconveyance fee was nevertheless held not to constitute a breach of contract, a breach of  
9 fiduciary duty, or an unfair or deceptive act under the CPA. *Id.* A similar result was  
10 reached in a more recent case. *See Kazman v. Land Title Co.*, 2014 WL 128061 at \*4  
11 (Jan. 13, 2014) (agreeing that, "in the absence of a provision that prohibits a  
12 reconveyance fee, [the escrow agent] properly charged for reconveyance tracking  
13 services as an 'additional service' in accordance with the escrow instructions").

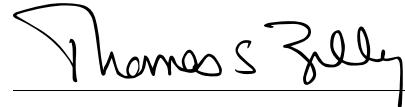
14         To the extent plaintiff contends, despite the holdings in *Tavenner* and *Kazman*,  
15 that the reconveyance fees FATIC collected during the proposed class period should be  
16 refunded in cases in which FATIC merely monitored the reconveyance process, plaintiff  
17 has failed to establish that she is an appropriate class representative. With respect to the  
18 real property that plaintiff sold, FATIC did much more than track the post-closing  
19 activities of the beneficiary and trustee of the deed of trust granted by plaintiff. FATIC  
20 arranged to be appointed as successor trustee, and then itself completed the necessary  
21 reconveyance in connection with plaintiff's transaction. Plaintiff simply does not have  
22 the type of claim that she pleaded on behalf of the putative class.

1 **Conclusion**

2 For the foregoing reasons, the Court concludes that plaintiff has failed to establish  
3 the requisite commonality to maintain a class action. The Court is also persuaded that  
4 individual questions predominate, that plaintiff's reconveyance fee claim is not typical of  
5 the alleged class claims, and that a class action is not a superior vehicle in light of the  
6 innumerable permutations of relevant facts at issue and the complexities of managing a  
7 class action. Thus, plaintiff's motion for class certification, docket no. 89, is DENIED.<sup>5</sup>  
8 The parties are DIRECTED to file a Joint Status Report within twenty-one (21) days of  
9 the date of this Order, indicating whether they have completed discovery and dispositive  
10 motion practice, and if not, what discovery or motions remain outstanding, and when they  
11 anticipate being prepared for trial in this matter. The Clerk is DIRECTED to send a copy  
12 of this Order to all counsel of record.

13 IT IS SO ORDERED.

14 Dated this 3rd day of June, 2014.

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20 Thomas S. Zilly  
21 United States District Judge  
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<sup>5</sup> In light of the Court's ruling, the Court declines to address FATIC's motions, *see* Resp. at 9-11 (docket no. 91), to strike (i) plaintiff's counsel's summaries of spreadsheets and other materials provided by FATIC in discovery, and (ii) the declaration of plaintiff's expert Barbara Fox, docket no. 49. The Court also declines to decide whether the filed-rate doctrine or the voluntary payment doctrine might apply.